

What Can I Do With a Major in...?

International Business

Related Career Titles

- Foreign Trade Officer
- Foreign Correspondent
- International Marketing Planner
- Export Specialist
- Tourism Promotion Director
- International Investment Counselor
- International Sales Manager
- New Business Development Officer
- Trade Analyst
- International Bank Officer

Related Major Skills

- Verbal and written communication
- Foreign language capabilities
- Problem solving abilities
- Good listening and negotiating skills
- Ability to adjust to new environments
- Rapport building skills
- Cultural awareness
- Knowledge of functional area

Typical Employers in South Florida

- Carnival Cruise Lines
- Starboard Cruise Services
- QualComm
- Northrop Grumman
- American Airlines
- Barclays Bank
- Banco Internacional
- HSBC Bank
- U.S. Department of State
- Immigration & Customs Enforcement

Typical Work Activities

- Prepare research report for clients
- Negotiate with vendors and external partners
- Analyze market values for comparison
- Meet with clients to plan strategy
- Travel for project based work
- Prepare financial reports
- Project needs based on industry
- Familiarize self with products and perfect sales pitch

Professional Associations

- [International Association of Business Communicators](#)
- [American Association of Exporters and Importers](#)
- [Association of International Professional & Business Women](#)

Job & Internship Search Links

- [UT Austin International Job Search Site](#)
- [International Jobs.com](#)
- [Overseasjobs.com](#)
- [United Nations HR Page](#)
- [International Rescue Committee](#)
- [GoAbroad.com](#)